

Additional Information

- If you can't attend the sale, but want to participate, contact a member of the 4-H Livestock Committee or complete a proxy bid form and send to the Extension Office.
- Payment is expected within 10 days of the sale.
- Consult a tax advisor about the tax deduction options of purchasing a 4-H market animal.

Processors

The Livestock Committee will make arrangements with area processors to handle Fair animals. Please check the sale day program for final processor list and processing fees. If you would like to use a processor not on the list, you must pick up the animal after the Fair and make arrangements yourself.

Tizer Meats

Helena, MT
406.442.3096
Beef, Hogs, Lambs & Goats

Milligan Canyon Meats

Cardwell, MT
406.285.3112
Beef & Hogs

Rawhide Meats

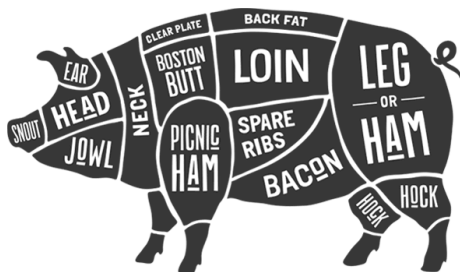
White Sulphur Springs
406.547.6328
Beef, Hogs, Lambs & Goats

Willis & Leona Mullet

Toston, MT
Poultry

Dan Wild

Three Forks, MT
406.551.5790
Rabbits



2019 Buyers

American Porch	JR Limited
Aqua Tech	Julie Dooling
Big Sky Foot & Ankle Institute	Kerplunk LLC
Big Sky Seeds	KG Ranch
Bob's Supermarket	Lane Construction
Capitol Concrete	Lewis Reeves
Capitol Transfer	Manhattan Bank
Cassie Cooper	MCM Truck Repair
Churchill Equipment	Milligan Canyon Meats
Chuteside Veterinary Services	Missouri River Logistics
Circle S Seeds	Montana Hydraulics
Commercial Bar	MT Livestock Auction
Cox Ranch Equipment	MSU Culinary Services
Crapo Trucking	Murdoch's Helena
Dale Klaus	Northwest Pipe
Darryn & Kass Cederberg	Northwestern Energy
Farm and Ranch Credit Services	Ragen Ranch
Ferrat Ranch Limousin	RDO
Flynn Hay & Grain	Rob & Vanessa Rauser
Foster Irrigation	Rocky Mountain Supply
Frontline Ag	Royal Restoration
Graymont	RY Timber
Happy Trails Lodge	Sod Works
Harrington Pepsi of Helena	Steer In Trailer Sales
Headwaters Flying Service	Stockman Bank
Headwaters Livestock	Taves Consulting
Headwaters Veterinary Service	Three Forks Lumber & Ready Mix
Hensley Hay & Grain	The Mint
Highland Log Homes	Tim McAlpine—Farm Bureau
Integrity Industries	Triple S Enterprises
	Watson Irrigation

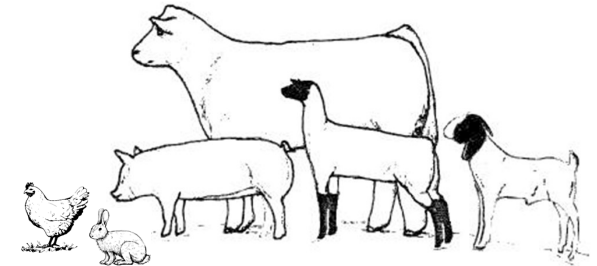


The Montana State University Extension Service is an ADA/EO/AA/Veteran's Preference Employer and Provider of Educational Outreach.

Broadwater County Extension
515 Broadway
Townsend, MT 59644
406.266.9242

Broadwater County 4-H & FFA Livestock Sale

Buyer's Guide



Saturday, August 8, 2020

Announcements 2:00 pm

Sale 2:30 pm

****Please note new sale time. No buyer's dinner will be held due to the pandemic.****

Broadwater County Fairgrounds
Livestock Building

Proxy and phone bidding available.



The County Fair is the highlight of the year for many 4-H and FFA members and the conclusion of yearlong efforts in their projects. This is the final step in their project where marketing aspects come to life.

Through their projects, youth gain valuable life skills such as critical thinking, financial management, responsibility, confidence and goal setting. These life skills prepare youth to be competent, contributing adult members of society.

All participants complete Livestock Quality Assurance (QA) Training. QA teaches youth proper care and management, handling techniques, carcass and product quality and animal health. Youth put these principles into practice with their market animals to make sure that you, the buyer, are provided with the highest quality product possible.

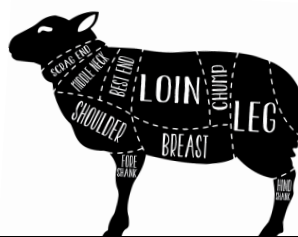
When you support the Livestock Auction, you are supporting youth in Broadwater County. Many youth use their profits to fund college education. Without the support of local businesses and individuals, the sale would not be a success.

Ways to Support

There are two ways to support youth by purchasing an animal at the livestock sale.

1. Custom Cut for Personal Use
2. Resale

The sale will potentially offer Beef, Swine, Lamb, Meat Goat, Poultry (chicken & turkeys), and Meat Rabbits.



Option 1: Custom Cut

This is the most common way to support the sale. You are responsible for the processing instructions and charges. We will deliver the animal to the processor immediately after Fair, and then the animal is your responsibility.

Arrangements have been made with area processors to handle your purchase. Slaughter and processing fees will apply. Carcass data is collected so that youth know how to improve next year.

Friends and neighbors may share the purchase if a whole animal is more than you can use. If you want part of an animal and have not found another person to share it with, contact a Livestock Committee member and they will try to match your order with another purchaser.

Custom Cut Examples

Beef

Sale Weight: 1100-1450 lbs
2019 Avg. Price/lb: \$3.75
For a live weight of 1350 lbs, about 607 lbs of retail cuts are expected.

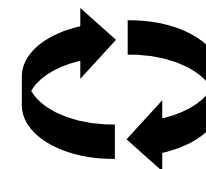
Pork

Sale Weight: 230-300 lbs
2019 Avg. Price/lb: \$7.95
For a live weight of 270 lbs, about 130 lbs of retail cuts are expected.

Lamb

Sale Weight: 100-160 lbs
2019 Avg. Price/lb: \$7.86
For a live weight of 140 lbs, about 63 lbs of retail cuts are expected.

Poultry - 2019 Avg. Price: \$320 (lot of 3)
Rabbit—2019 Avg. Price: \$325 (lot of 3)



Option 2: Resale

You may resell your purchase back to a prearranged resale buyer. Prices will be announced at the sale and are generally close to local market price. You pay full sale price at the auction and receive back the resale value after Fair. Buyers do not pay slaughter fees or receive meat. Resale is not an option for poultry or rabbits.

Hog Resale Example

Sale Weight:	270 lbs
Final Bid:	\$6.00/lb
Sale Total:	\$1,620.00

Resale Price:	\$0.75/lb
Resale Total:	\$202.50

Livestock Committee

• Jason Noyes	406.949.4851
• Eric Leachman	406.581.7951
• Julianne Hill	406.202.0018
• Jemma Loughery	406.314.3403
• Allison Kosto	406.439.8863
• Matt Andersen	406.581.1906
• Cory Bird	406.949.2200
• Hugh Braaten	406.439.8873
• Nathan Judd	602.882.6322
• Alice Kroeger	406.547.2588
• John Ferrat	406.949.7911
• Marlo Leachman	406.581.0531
• Tancy McDaniel	406.980.0456
• Pam McDonald	406.580.3499
• Lori Sayers	406.539.0366
• Katrina Warburton	406.595.0402